

From "What?!" to "Aha!": Helping Suppliers Succeed with Climate Data Collection

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Intertek is Uniquely Positioned to Deliver Solutions



Systemic approach to Quality and Safety



45,000+ EMPLOYEES

**GLOBAL MARKET
LEADER IN ASSURANCE**

3,000 AUDITORS

100,000+ AUDITS

100+ COUNTRIES

1,000+ LABS & OFFICES

80+ LANGUAGES

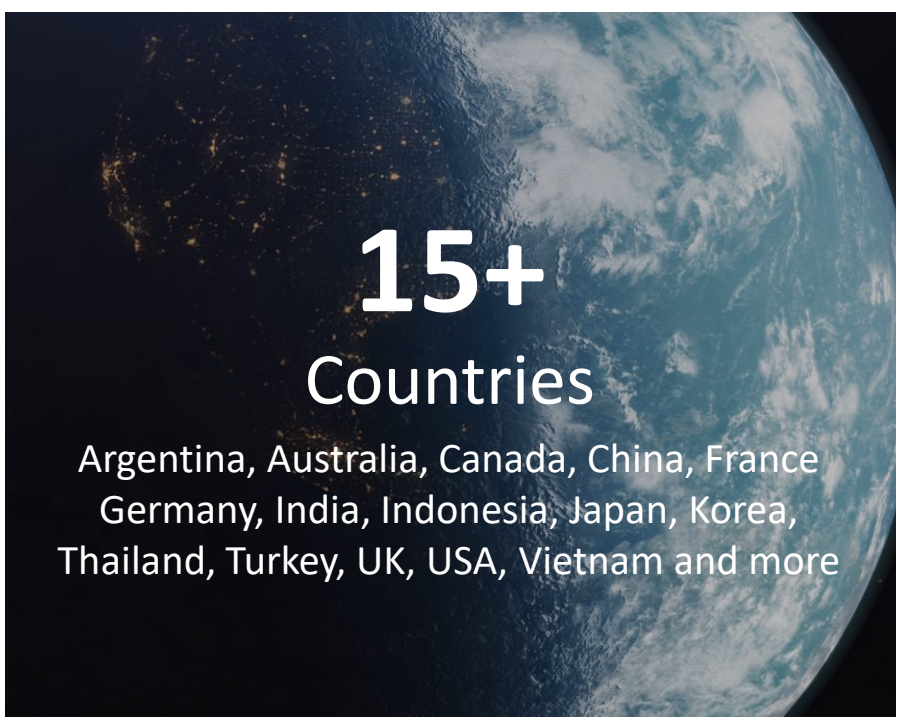




220+

Sustainability Experts

GHG, LCA, Circularity & ESG specialists



15+

Countries

Argentina, Australia, Canada, China, France
Germany, India, Indonesia, Japan, Korea,
Thailand, Turkey, UK, USA, Vietnam and more



20+

Programs & Standards

GHG, LCA, EPD, PEF, PCF, CBAM, GRS/RCS,
ISCC, CSRD, GRI, ISSB, CDP and more



Our ATIC Advantage

Science-based expertise and assurance excellence, delivering
trusted end-to-end sustainability and climate solutions worldwide



How many of you have sent a
supplier a **climate-data request** and
received information you **weren't**
completely confident in?

Current Reality: Regulations now demand product-level data granularity

What the buyer sends

- 1 A data template
- 2 A guidance document
- 3 A submission deadline



What the supplier must solve

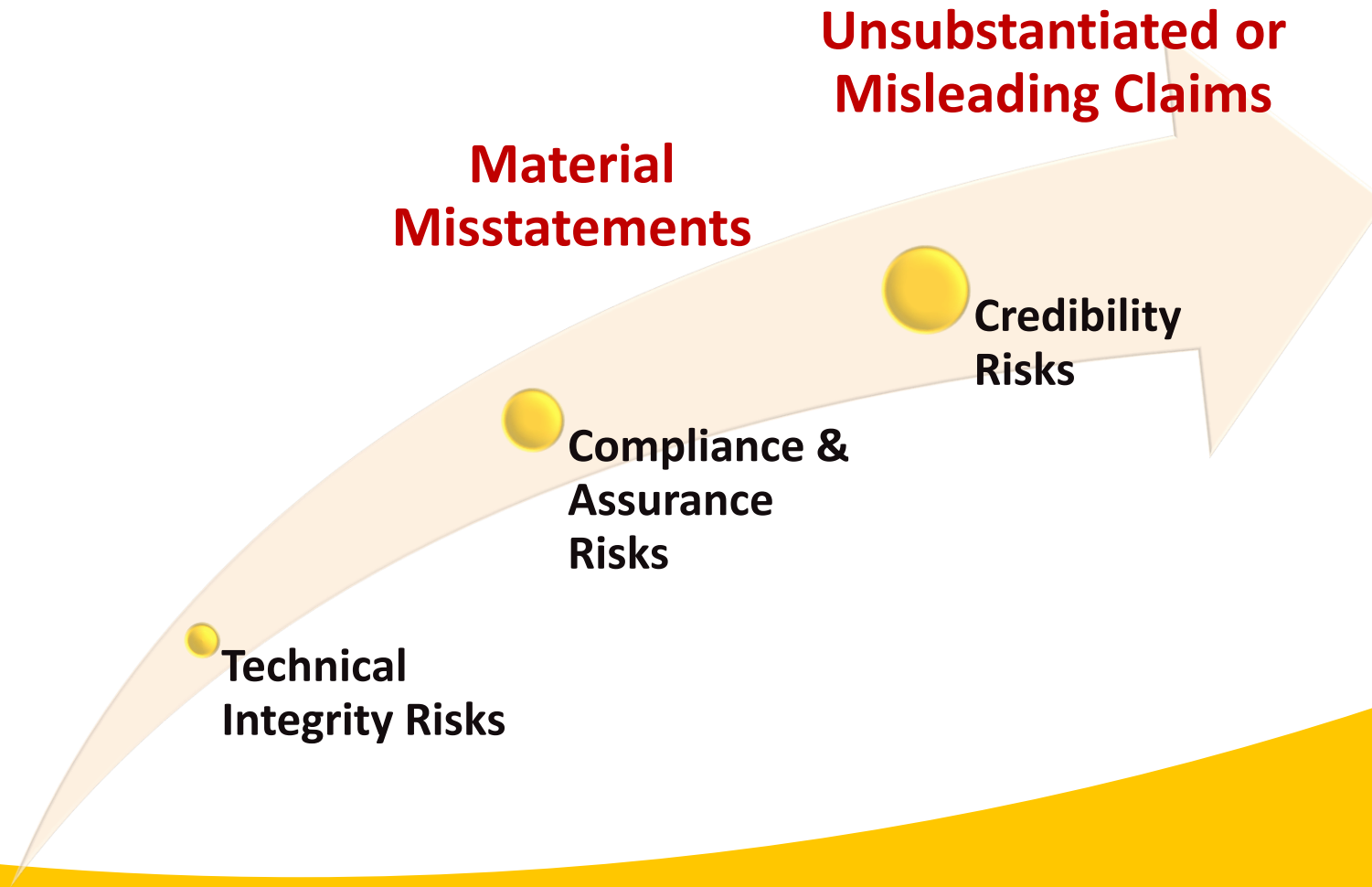
- Boundary and methodology
- Data ownership and availability
- Calculations and allocation
- Evidence, checks and controls

Are we underestimating the work required to produce a credible answer?



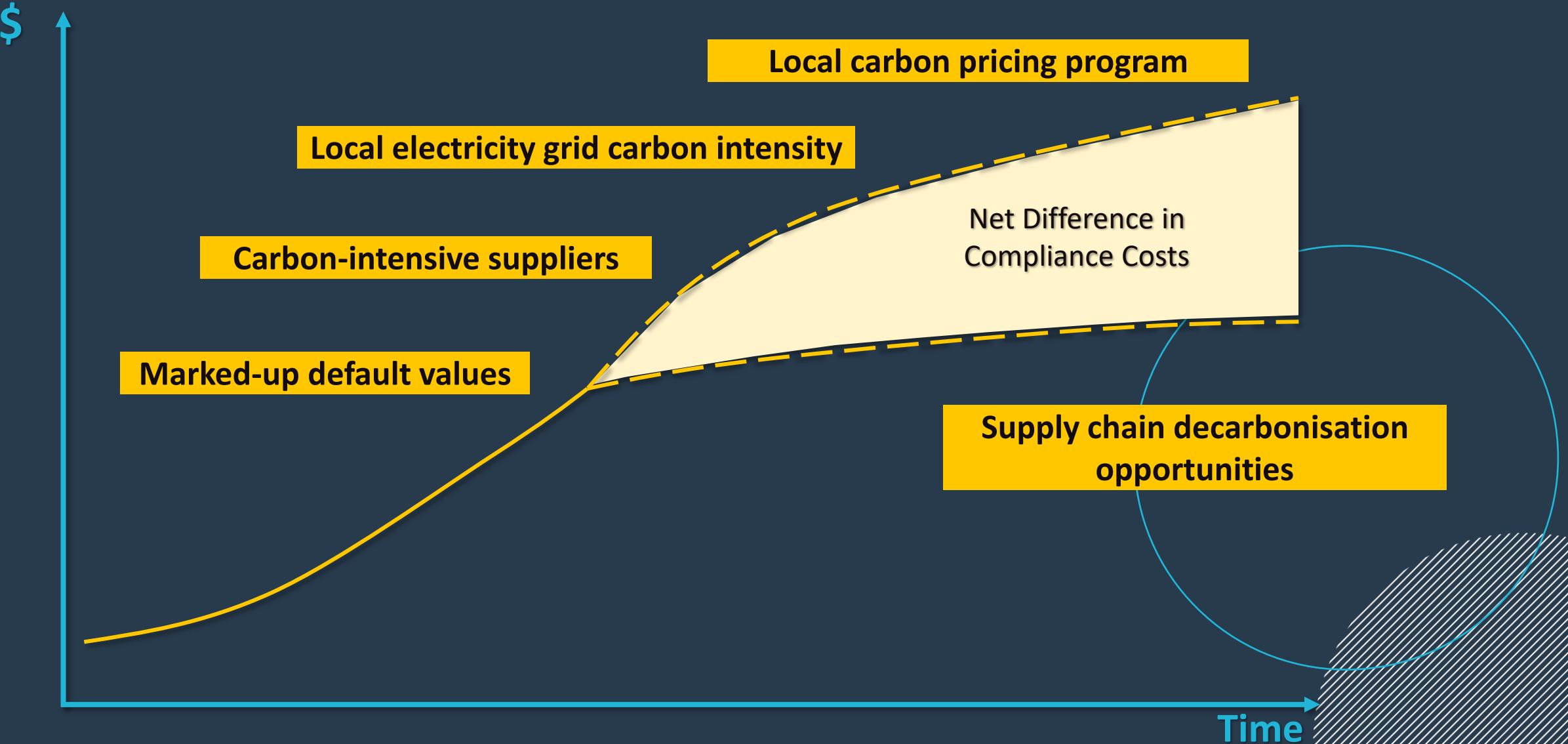
Poor Data Quality Becomes a Business Risk

Technical weaknesses travel through reporting, assurance, claims and commercial decisions.



Business Risks

The Financial Implications of Data Quality





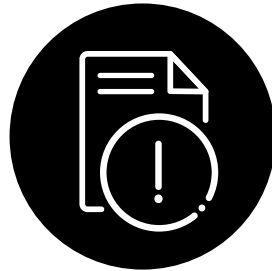
Value Chain Data Challenges

Why supplier data requests usually stall?

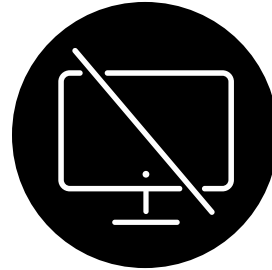
**Discrepancy Between
Expectation & Reality**



**Complicated Rules &
Requirements**



**Lack of Data & Poor
Documentation**



**Absent or Incohesive
Internal Coordination**



**Not Investing the
Time & Effort**



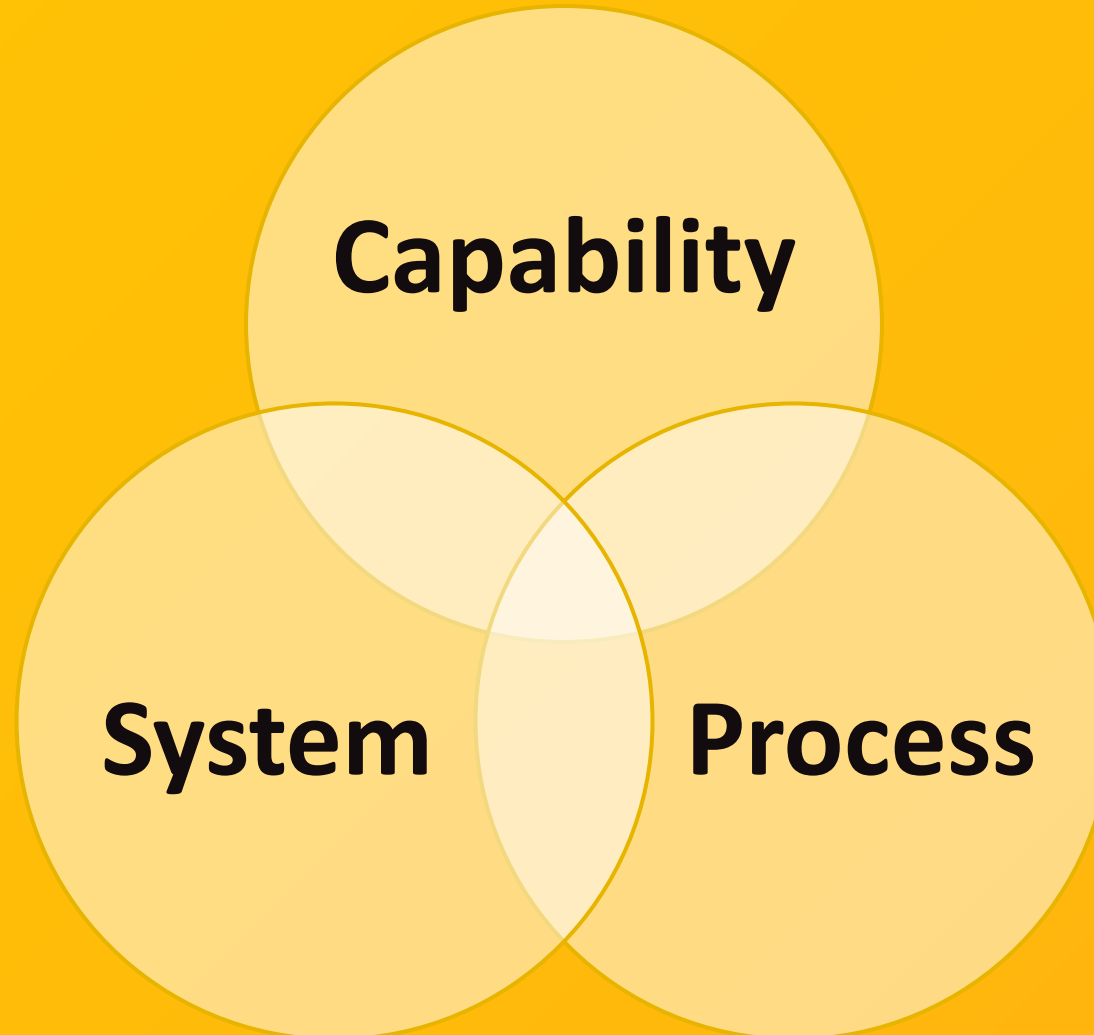
**Data Transparency
Challenges**

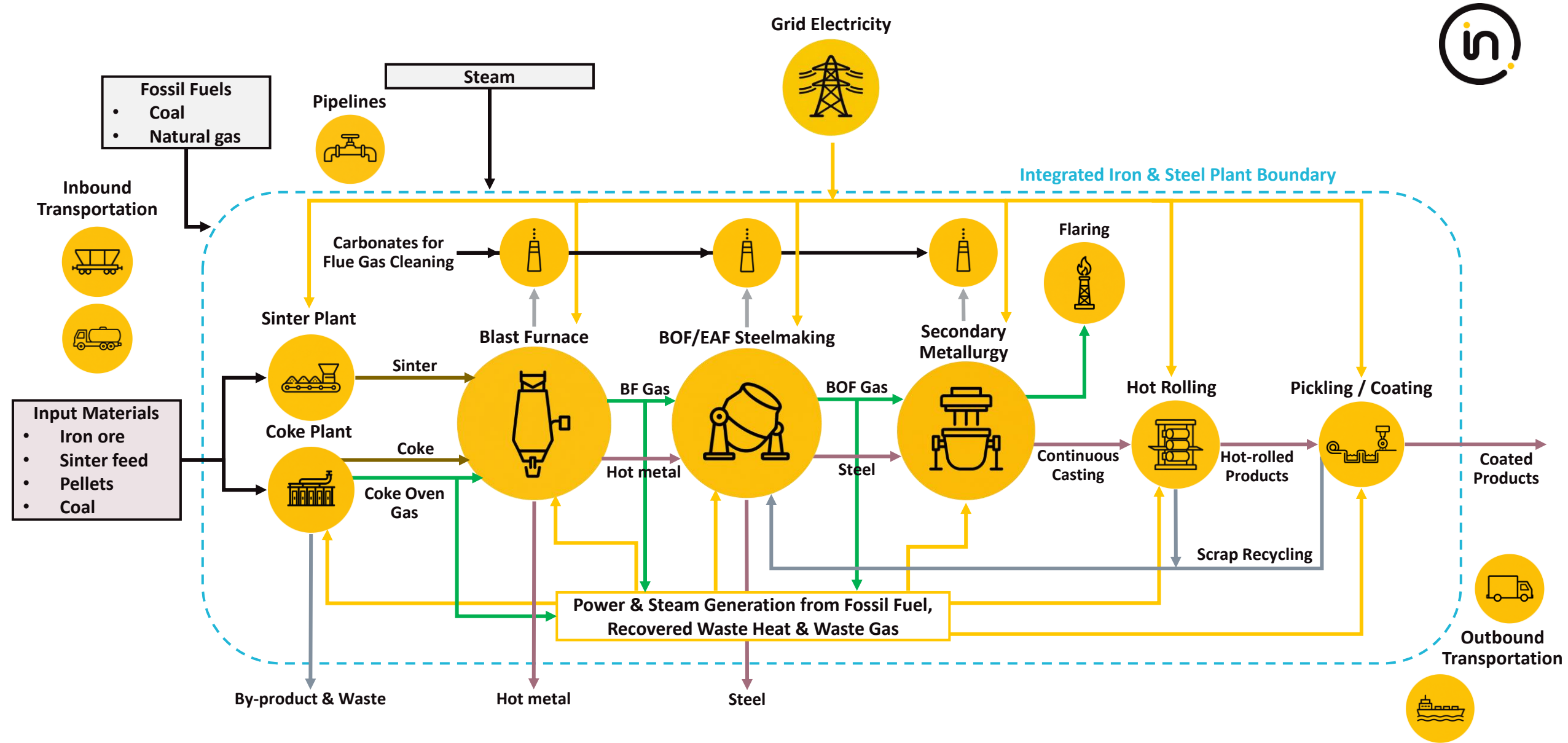




The Real Issue isn't Data, It's Process Visibility

Credible supplier data requires technical clarity, repeatable processes, and fit-for-purpose systems.





"Please provide your Product Carbon Footprint"

1. Define system boundaries
2. Map material & energy flows
3. Internal & external data collection
4. Identify relevant emission factors
5. Calculate installation emissions
6. Validate data quality
7. Document assumptions & estimations
8. Implement controls & checks
9. Attribute emissions to product
10. Reporting
11. Prepare for verification

The Underlying Complex Data Process



Technical

01

Boundaries

02

Allocation

03

Methodologies



Organisational

04

Know-how

05

Data Owners

06

Coordination



System

07

Processes

08

Controls

09

Software



Five Actions to Better Supplier Data

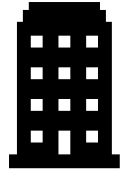
- 1 Prioritise** Focus effort where it matters most by targeting high-emissions categories, material products, and strategic suppliers, as well as begin building suppliers with lower reporting maturity.
- 2 Support** Equip suppliers with clear guidance, training, and practical support tailored to the required methodology. On-site support is preferable!
- 3 Set Expectations** Define data quality requirements upfront, including documentation, traceability, and evidence expectations.
- 4 Improve** Build capability progressively through milestones, feedback, and continuous improvement programs.
- 5 Verify** Verify reported data through internal reviews and third-party reasonable assurance.



A Roadmap to Supplier Data Maturity

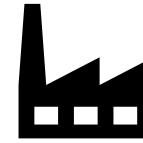


From “What?!” to “Aha!”: A Case Study



Buyer

Please provide
us with
verifiable
CBAM data



Overseas suppliers

Traditional Approach

- 1 Sent CBAM template and guidance
- 2 Suppliers left to interpret requirements themselves
- 3 Incomplete and inconsistent submissions
- 4 Extensive follow-up and clarification required

Outcome:

- Heavy reliance on estimates and assumptions
 - Low confidence in reported data
 - Difficult to verify

Supplier Enablement Approach

- 1 Delivered in-depth methodology training
- 2 Conducted site visit and gap analysis
- 3 Mapped processes, boundaries and data sources
- 4 Supported calculations and documentation

Outcome:

- Traceable and verifiable data
- Reduced clarification effort
- High supplier confidence
- Assurance-ready submission

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